

## Power Transmission Distributors Association Manufacturer Membership Application

Thank you for your interest in manufacturer membership with the Power Transmission Distributors Association. To be considered for membership, please complete the application and submit via email to <a href="mailto:ptda@ptda.org">ptda@ptda.org</a> or mail to PTDA, 230 W Monroe St., Ste 1410, Chicago, IL 60606. If you need assistance with this process, or have any questions, please contact us at <a href="mailto:ptda@ptda.org">ptda@ptda.org</a> or +1.312.516.2100.

All information provided as part of this application will be held in strict confidence and will be used solely to determine membership qualifications.

## **Step 1.** Verify your company meets the requirements for PTDA Manufacturer Membership.

A firm, corporation or partnership which manufactures a power transmission/motion control product line, which operates through one or more facilities utilizing its business name located in North America which has a policy in force of distribution through authorized distributors, and which sells through power transmission/motion control (PT/MC) distributors.

## The business entity must:

- (a) Manufacture\*, market, and support, under its own brand name through authorized distributors, at least one (1) power transmission/motion control (PT/MC) product line from the following categories: adjustable/variable speed drives, bearings, belt and chain drives, clutches and brakes, motor/motion control products, conveyors & material handling components, shaft couplings & u-joints, hydraulics & pneumatics, gearing (open/enclosed), motors, industrial specialty chemicals, linear motion products or pumps.
- (b) Provide sufficient documentation to support its policy of using authorized distributors.
- (c) Market its products through a single sales force. Regardless of corporate structure, a business entity having more than one sales force for the marketing of its various product lines must have a separate and additional membership for each of its marketing divisions or participate only in the division for which it is paying dues.
- (d) Meet such other uniform criteria as established by the Board of Directors as noted below.
  - 1. \*Definition of manufacturing will include companies where the majority of their sales come from manufacturing, assembling or fabrication of their products. Specifically excluded are marketers, branders, packagers and slitters or importers.
  - 2. A manufacturer, as defined in the by-laws of PTDA and above, must own controlling interest in the operation in North America for that manufacturer to qualify as a Manufacturer Member. An executive from the operation in North America must be the PTDA representative.
  - 3. The North American operations of applicant manufacturers must include factory sales, warehousing & product support capabilities.
  - 4. Applicants must provide with their application:
    - a. Evidence of operation of North American facilities by the applicant manufacturer.
    - b. A copy of their distributor policy.
    - c. Documents sufficient to show their distributor pricing policy.
    - d. Description of factory sales, warehousing and product support capabilities in the North American operation.
    - e. A \$1,000 application fee
  - 5. Applicants must provide a completed application on a form provided by PTDA.

Step 2. Tell us about your company.  Firm Name						
City	State/Province	ZIP/Postal Code	Country			
Website		LinkedIn Page				
Firm Represent	ative**	Title				
Phone		_Email Address				
GDPR Permi	ission (EU citizens only)*					
			ou regarding programs and services and y specific ways noted in our Privacy			
"Representative firm, not an em will represent t	" who is at a national corpora ployee of a separate division	, affiliate, or sister company of t	one person in its employ as the the day-to-day management of the he member firm. This <i>Representative</i> be eligible to serve on the Board of			
Please confirm	the following three statemer	nts are true:				
Our compa		oduct(s) per the PTDA definition	n included on page 1 of this			
☐ A majority	majority of our sales come from the manufacture, assembly or fabrication of our own products.					
Our compa	Our company has a physical presence (manufacturing, warehousing, sales/marketing) in North America.					
Name/Address controlling inte		f different from what is listed or	ı front page (parent corporation has			
Does your com	pany <b>manufacture</b> PT/MC pr	roduct(s) in North America?	Yes No			
If yes,						
Locatio	n of North American facility(i	es):				
Is/are t	he North American manufact	turing facility(ies) owned by app	icant company? Yes No			
If no:						
Location	n of manufacturing facility(ies	s)				
	is manufacturing entity own orth American operations?	controlling interest	☐ Yes ☐ No			

Describe your manufacturing process:				
_				
Br	and name(s):			
Percentage of PT/MC sales compared to total sales:				
Percentage of PT/MC sales through distribution:				
	Percentage of PT/MC sales direct:	%		
Why are you considering membership in PTDA?				
—	ow did vou learn about PTDA?			
St	ep 3. Tell us about your authorized distribut	ors.		
		, market, and support its product lines under its own brand it least three of your firm's authorized PT/MC distributors.		
1.	Company	3. Company		
	Contact	Contact		
	Email			
	Phone	Phone		
2.	Company	<u></u>		
	Contact	<u> </u>		
	Email	<u> </u>		
	Phone			

## **Step 4.** Tell us about the products you manufacture.

Adjustable/ Variable Speed Drives (A)	Conveyors & Material Handling	Motors (J)
☐ AC (001)	Components (F)	☐ AC (001)
□ DC (002)	☐ Belting (001)	□ DC (002)
☐ Positioning (003)	☐ Chain (002)	☐ Servo (003)
☐ Belt (004)	☐ Buckets (003)	☐ Stepping (004)
☐ Traction (005)	☐ Vibrators (004)	☐ Hydraulic (005)
☐ Hydraulic (006)	☐ Troughing idlers (005)	☐ Air (006)
☐ Servo (007)	☐ Rollers (006)	☐ Generators (007)
☐ Stepping (008)	☐ Take-ups (007)	, ,
☐ Disc (009)	☐ Lagging (008)	Industrial Specialty Chemicals (K)
☐ Gear shift (010)	☐ Pulleys (009)	☐ Adhesives & sealants (001)
☐ Eddy current (011)	☐ Belt fasteners (010)	☐ Industrial lubricants (002)
•	☐ Accessories (011)	☐ Cleaners (003)
Bearings (B)	☐ Skirting (012)	☐ Coatings (004)
☐ Plain (001)	☐ Wearstrips (013)	
Rolling element (002)	☐ Lift tables (014)	Linear Motion Components (L)
☐ Mounted (003)	☐ Screw conveyors (015)	☐ Ball screws (001)
☐ Needle (004)	☐ Drag Conveyors (016)	☐ Linear actuators (002)
☐ Linear (005)	☐ Belt conveyors (017)	☐ Linear motors (003)
☐ Bushings (006)	Pneumatic conveyors (018)	Screw jacks (004)
☐ Cam followers (007)	Unit handling conveyors (019)	☐ Linear bearings (005)
,	☐ Bucket elevators (020)	Linear bearing pillow blocks (006)
Belt & Chain Drives (C)	☐ Vibrating equipment (021)	Composite linear bearings (007)
☐ Flat (001)	☐ Conveyor controls (022)	☐ Shaft supports (008)
☐ V- (002)		Linear profile (009)
Synchronous (003)	Shaft Couplings & U-Joints (G)	Cross roller guides (010)
☐ Roller (004)	☐ Jaw (001)	Contact ball splines (011)
☐ Link (005)	☐ Elastomeric (002)	☐ Slide systems (012)
☐ Inverted tooth (006)	☐ Rigid (003)	☐ Bellows (013)
☐ Pulleys (007)	☐ Gear (004)	Dumana (AA)
☐ Sheaves (008)	☐ Disc (005)	Pumps (M)
☐ Sprockets (009)	☐ Spring (006)	☐ Air operated diaphragm (001)
_ cp. co.co.c (cc//	☐ Fluid (007)	☐ Centrifugal (002)
Clutches & Brakes (D)	☐ Torque limiting (008)	Fire pump pkgs. (003)
☐ Disc (001)	☐ Universal joints (009)	☐ Grinder (004) ☐ Lobe (005)
☐ Drum (002)	☐ Bushings (010)	☐ Metering (006)
☐ Cone (003)		☐ Plunger & piston (007)
☐ Magnetic particle (004)	Hydraulics & Pneumatics (H)	Regenerative turbine (008)
☐ Eddy current (005)	☐ Air cylinders (001)	☐ Rotary gear (009)
Hysteresis (006)	☐ Air hoses (002)	☐ Seal/less (010)
Square jaw (007)	☐ Air fittings (003)	☐ Self-priming (011)
☐ Spiral jaw (008)	☐ Air controls (004)	Sewage (012)
☐ Multi-tooth (009)	☐ Air actuators (005)	☐ Specialty (013)
☐ Centrifugal (010)	☐ Air valves (006)	☐ Submersible & waste water (014)
☐ Sprag/wrap (011)	☐ Hydraulic hoses (007)	☐ Vacuum/pressure (015)
☐ Spring set (012)	☐ Hydraulic fittings (008)	☐ Vertical submersible (016)
☐ Failsafe (013)	☐ Hydraulic power units (009)	☐ Vertical turbine (017)
_ : aea. e (e 1 e ,	☐ Hydraulic controls (010)	☐ Air compressors (018)
Motor/Motion Control (E)	Hydraulic actuators (011)	- / III compressors (010)
Positioning controls (001)	Hydraulic valves & accessories (012)	Accessories (N)
☐ Sensors (002)	☐ Hydraulic seals (013)	☐ Drive guards (001)
☐ PLCs and peripherals (003)	Hydraulic cylinders (014)	☐ Idlers (002)
☐ Data collection devices (004)	Hydrostatic transmissions (015)	☐ Keystock (003)
☐ Instrumentation products (005)	☐ Hydraulic pkg. (016)	☐ Motor bases (004)
☐ Automation & control software (006)	☐ Hydraulic filters (017)	☐ Shaft collars (005)
☐ Motor control devices (007)	Cooring (anon (analogod) (I)	☐ Seals (006)
1 Motor control devices (007)	Gearing (open/enclosed) (I)	☐ O-rings (007)
	☐ Spur (001)	☐ Locknuts & locking devices (008)
	☐ Helical (002) ☐ Revel (003)	☐ Retaining rings (009)
	☐ Bevel (003) ☐ Hypoid (004)	☐ Bearing heaters (010)
	☐ Hypoid (004) ☐ Worm (005)	· · · · ·
	☐ Worm (005) ☐ Planetary (006)	
	☐ Traction (007)	
	☐ Cycloidal (008)	
	☐ Parallel shaft speed reducers (009)	
	= 1 drailer shart speed reducers (007)	

Step 6. Provide us with one additional employee in your company to receive communications from PTDA and be included with your company's listing. A PTDA membership is a company membership—once approved, all of your employees can take advantage of the resources offered to members via the PTDA website. With your new member kit, you will receive information on how your employees can create their own username and password to access valuable members-only content on the PTDA website at www.ptda.org. Please provide information for one employee who will serve as a secondary contact. \_\_\_\_\_ Title\_\_\_\_\_ GDPR Permission (EU citizens only)\* Email **Step 7.** Determine your membership dues investment. Your membership investment is based on your company's annual sales of power transmission/motion control (PT/MC) products. Please indicate below your sales volume category. All values are in U.S. dollars. Note: No payment is due now; you will be invoiced for your membership investment upon approval of your application. Membership Dues Investments may be deductible as an ordinary business expense under U.S. federal tax law, but not as a charitable deduction. All sales volume information herein supplied will be kept completely confidential. PT/MC Sales Volume 2024 Investment Less than \$2 million \$1,640 \$2 million - \$3.99 million \$1,760 \$4 million - \$5.99 million \$2,020 \$6 million - \$9.99 million \$2.260 \$10 million - \$14.99 million \$2,940 \$15 million - \$24.99 million \$3,600 \$25 million - \$49.99 million \$5,260 \$50 million - \$99.99 million \$6,680 \$100 million - \$499.99 million \$8,280 \$500 million - \$1 billion \$11,400 Above \$1 billion \$15,380 Non-disclosure \$15,380 I verify that all information supplied on this application is true and that our firm meets all the requirements for membership as outlined herein. In support of this application, the following documents are also being provided: ☐ Evidence of operation of your North American facilities. ☐ A copy of your distribution policy. ☐ Documents sufficient to show your distributor pricing policy. ☐ Description of factory sales, warehousing and product support capabilities in North America. Name: \_\_\_\_\_\_ Title: \_\_\_\_\_\_

Signature Date